

Manufacturer	Mitel (ShoreTel)		Education List Price	REMC Price	Discount Percentage
	Part Number	Description			
Mitel/ShoreTel	18010	Call Router for System-wide Caller ID and DNIS based routing with web-based Administration.	\$3,438.00	\$2,578.50	25%
Mitel/ShoreTel	18024	Call Recorder Base Package of 5 simultaneous sessions. Automated recording of external calls. Features rich, flexible recording profiles & web-based player for accessing recordings.	\$5,000.00	\$3,750.00	25%
Mitel/ShoreTel	18025	Call Recorder Add On for 5 simultaneous sessions. Order incrementally for increased concurrent call recording capacity. Note: SKU# 18024 CALL RECORDER - BASE PACKAGE (5 SIMULTANEOUS SESSIONS) is required for initial deployment.	\$200.00	\$150.00	25%
Mitel/ShoreTel	18026	Nuisance Call Handler. System-wide monitoring and configurable re-direction of incoming calls based on calling party number.	\$2,500.00	\$1,875.00	25%
Mitel/ShoreTel	18029	Enhanced Paging Base Package including audio & text alerts.	\$5,500.00	\$4,125.00	25%
Mitel/ShoreTel	18030	Enhanced Paging Add On. Combine with Base Package incrementally for distributed operation.	\$500.00	\$375.00	25%
Mitel/ShoreTel	18031	Super Group for enhanced hunt group-like feature allowing more than 16 phones (up to 100) to ring simultaneously in response to an inbound call.	\$2,500.00	\$1,875.00	25%
Mitel/ShoreTel	18032	AMS 360 Integration to Vertafore AMS 360 for Independent Insurance Agencies. Licensed on a per user basis.	\$200.00	\$150.00	25%
Mitel/ShoreTel	18033	Voice Forms IVR. Configurable automated voice response application that allows callers to fill out "forms" over the phone. Consolidated responses can be retrieved later from VoiceMail.	\$5,600.00	\$4,200.00	25%
Mitel/ShoreTel	18034	Caller Directed Router. Routes incoming calls based on caller input (e.g. account or zip code.) Includes web based administration of associated IVR and routing rules.	\$3,438.00	\$2,578.50	25%
Mitel/ShoreTel	18035	Call History Report. Enhanced CDR based historical report that presents lifecycle 'cradle to grave' information on a call by call basis. See also WG Reporting Bundled SKUs 18066 & 18067.	\$1,485.00	\$1,113.75	25%
Mitel/ShoreTel	18037	Schedule based On Call Routing. Automatically routes inbound calls based on a customer-defined schedule.	\$3,438.00	\$2,578.50	25%

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Mitel/ShoreTel	18038	Phone Use Scheduler. Automatically changes phone states for groups and individuals according to configurable schedules. Sets Call Handling Mode, User Group, and Sends users home. Complements Do Not Disturb (DND) Override.	\$3,438.00	\$2,578.50	25%
Mitel/ShoreTel	18039	Do Not Disturb (DND) Override. Provides internal and external callers the ability to override DND call handling modes such as Out of Office or In a Meeting. Complements Phone User Scheduler.	\$1,250.00	\$937.50	25%
Mitel/ShoreTel	18042	Calls by Dialed Party Report. Enhanced CDR based historical report that presents calls received with results grouped by the number that was dialed (the called party.) See also WG Reporting Bundled SKUs 18066 & 18067.	\$1,485.00	\$1,113.75	25%
Mitel/ShoreTel	18043	Calls by Origin Report. Enhanced CDR based report that presents calls received by caller ID origin: By country code, then, for US/Canada numbers, also by state/province, area code, and rate center. See also WG Reporting Bundled SKUs 18066 & 18067.	\$1,485.00	\$1,113.75	25%
Mitel/ShoreTel	18045	Report Scheduler - Application that runs, stores, and delivers CDR based historical reports (both built-in and Enhanced) unattended. See also WG Reporting Bundled SKUs 18066 & 18067.	\$3,500.00	\$2,625.00	25%
Mitel/ShoreTel	18048	Site Router. Automatically routes inbound calls based on the Site of the calling party (a user.)	\$3,438.00	\$2,578.50	25%
Mitel/ShoreTel	18064	Active Directory Import. Automates initial creation of new records as well as the ongoing synchronization between Microsoft AD and the PBX system. Licensed one per system.	\$5,000.00	\$3,750.00	25%
Mitel/ShoreTel	18071	Salesforce Call Reporting (up to 25 extensions). Integrates CDRs into Salesforce to be presentable in Reports & Dashboards.	\$3,300.00	\$2,475.00	25%
Mitel/ShoreTel	18072	Salesforce Call Reporting (more than 25 extensions). Integrates CDRs into Salesforce to be presentable in Reports & Dashboards.	\$5,000.00	\$3,750.00	25%
Mitel/ShoreTel	18073	Salesforce Connector for Contact Center IVR. Drive ECC script flows based on queries of Salesforce data.	\$5,000.00	\$3,750.00	25%

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Mitel/ShoreTel	18074	Contact Center Instant Override Message. Communicate an urgent or time-critical, usually temporary, message to callers. Record and activate/deactivate message via convenient automated telephony interface.	\$2,500.00	\$1,875.00	25%
Mitel/ShoreTel	18075	Contact Center EMail Alert Service. Monitors the performance of CC groups and sends EMail notifications when configured thresholds are reached.	\$1,250.00	\$937.50	25%
Mitel/ShoreTel	18076	Contact Center Agent Notification Application. Whispers CC queue name to agents upon call presentation. Not supported for use with the Softphone.	\$2,500.00	\$1,875.00	25%
Mitel/ShoreTel	18077	Bridged Call Appearance (BCA) Hold Handler. Transfers BCA calls to a configurable destination when hold time threshold is exceeded.	\$2,500.00	\$1,875.00	25%
Mitel/ShoreTel	18078	Zendesk integration. Licensed per user.	\$200.00	\$150.00	25%
Mitel/ShoreTel	18079	Desk.com integration. Licensed per user.	\$200.00	\$150.00	25%
Mitel/ShoreTel	18081	Pre-Announce system-wide application to play recorded announcements instead of ringback tones on incoming calls, such as for Euro ISDN call pre-answering. Licensed one per system.	\$1,536.00	\$1,152.00	25%
Mitel/ShoreTel	29153	Connect ONSITE Software for Enterprise and SBE 100 customers. Includes the Virtual Phone Switch, Virtual SIP Trunk Switch and Virtual Service Appliance features. (Licenses purchased separately)	\$0.00	\$0.00	25%
Mitel/ShoreTel	30159	Connect ONSITE no-charge upgrade license. Required for ST 14.2 and earlier systems before upgrading to Connect.	\$0.00	\$0.00	25%
Mitel/ShoreTel	30143	Edge Gateway Remote Phone license. Enables a user to remotely use a 400 series phone or softphone within the Connect client and Conferencing for the Web client.	\$150.00	\$112.50	25%
Mitel/ShoreTel	30144	Virtual Edge Gateway Server license. Enables reverse proxies (no voice or video) for remote desktop clients. Soft phone and 400 series desk phones require a remote phone license, included in Standard and Advanced bundles and sold standalone (SKU 30143).	\$0.00	\$0.00	25%
Mitel/ShoreTel	21020	Distributed Voice Services License	\$995.00	\$746.25	25%
Mitel/ShoreTel	29152	ST 14.2 Software (General Release) for SBE100 and Enterprise customers	\$0.00	\$0.00	25%

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Mitel/ShoreTel	30006	Softphone License (ST 7.5 and earlier versions)	\$150.00	\$112.50	25%
Mitel/ShoreTel	30035	Extension & Mailbox License	\$200.00	\$150.00	25%
Mitel/ShoreTel	30039	Extension-only License (Requires ST 5.2 or higher)	\$140.00	\$105.00	25%
Mitel/ShoreTel	30040	Mailbox-only License (Requires ST 5.2 or higher)	\$90.00	\$67.50	25%
Mitel/ShoreTel	30041	Add'l Language License (Requires ST 5.2 or higher)	\$995.00	\$746.25	25%
Mitel/ShoreTel	30043	SIP Trunk Software License (requires ST 6. If you have a Conf Bridge you must upgrade it to Release 5.6)	\$50.00	\$37.50	25%
Mitel/ShoreTel	30044	Additional Site License	\$495.00	\$371.25	25%
Mitel/ShoreTel	30048	Remote Web Reporting License (License to enable generation of CDR reports via the web at remote locations) - not required for ST 11 or later	\$2,695.00	\$2,021.25	25%
Mitel/ShoreTel	30049	TAPI Application Server License (License to allow control of use of TAPI applications with system)	\$495.00	\$371.25	25%
Mitel/ShoreTel	60151	30 SIP Trunk Bundle Containing 30 x individual SIP Trunks (SKU 30043) to interwork with 3rd party SIP to E1R2 Gateway for MEXICO only	\$495.00	\$371.25	25%
Mitel/ShoreTel	30053	SIP Device License (Allows a SIP device to register with system. SIP devices also require SKU 30035 or 30039 to operate)	\$30.00	\$22.50	25%
Mitel/ShoreTel	30057	SIP Trunk to SIP Device Conversion License (Converts a self-audited SIP Trunk License acquired with ST7.5 or earlier to a single keyed SIP Device License for use with ST 8. Requires proof of ownership of SIP Trunk License.)	\$0.00	\$0.00	25%
Mitel/ShoreTel	10560	IP Phone 420g bundled with Extension and Mailbox (ONSITE Telephony) License - GSA Bundle. Requires Connect ONSITE August 2016 Release or later.	\$419.00	\$314.25	25%
Mitel/ShoreTel	10515	IP Phone 485g bundled with Extension and Mailbox (ONSITE Telephony) License - GSA Bundle	\$629.00	\$471.75	25%
Mitel/ShoreTel	10514	IP Phone 480g bundled with Extension and Mailbox (ONSITE Telephony) License - GSA Bundle	\$569.00	\$426.75	25%
Mitel/ShoreTel	10513	IP Phone 480 bundled with Extension and Mailbox (ONSITE Telephony) License - GSA Bundle	\$499.00	\$374.25	25%
Mitel/ShoreTel	10512	IP Phone 420 bundled with Extension and Mailbox (ONSITE Telephony) License - GSA Bundle	\$389.00	\$291.75	25%
Mitel/ShoreTel	10298	IP Phone 655 bundled with Extension and Mailbox (ONSITE Telephony) License - GSA Bundle	\$895.00	\$671.25	25%

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Mitel/ShoreTel	30079	License, Legacy PBX Integration - Allows a customer to adopt voicemail to be used in conjunction with an existing legacy PBX such as a NORTEL or AVAYA PBX using an SMDI or QSIG integration.	\$30.00	\$22.50	25%
Mitel/ShoreTel	30080	License, SIP-based third party messaging integration - Allow a customer to use a third party voicemail with the system using SIP	\$4,495.00	\$3,371.25	25%
Mitel/ShoreTel	60038	PBXLink DMI-4 SMDI Gateway	\$1,428.00	\$1,071.00	25%
Mitel/ShoreTel	60039	PBXLink DMI-4+ SMDI Gateway	\$1,428.00	\$1,071.00	25%
Mitel/ShoreTel	10553	IP Phone POE Power Adapter, 10/100/1000 Mbit Ethernet, 802.3af 15.4W, North America IEC-C5 cord, 2.5 m (8 ft). Min 10 w/o phone order.	\$20.00	\$15.00	25%
Mitel/ShoreTel	10554	Kit, IP Phone POE Power Adapter, 10/100/1000 Mbit Ethernet, 802.3af 15.4W, AUS/NZL IEC-C5 AC cord, 2.5 m (8 ft). Min 10 w/o phone order.	\$30.00	\$22.50	25%
Mitel/ShoreTel	10555	Kit, IP Phone POE Power Adapter, 10/100/1000 Mbit Ethernet, 802.3af 15.4W, UK IEC-C5 AC cord, 2.5 m (8 ft). Min 10 w/o phone order.	\$30.00	\$22.50	25%
Mitel/ShoreTel	10556	Kit, IP Phone POE Power Adapter, 10/100/1000 Mbit Ethernet, 802.3af 15.4W, Europe CEE 7/7 IEC-C5 AC cord., 2.5 m (8 ft). Min 10 w/o phone order.	\$30.00	\$22.50	25%
Mitel/ShoreTel	60208	Phone Stand for IP Phone IP420/IP420g	\$8.00	\$6.00	25%
Mitel/ShoreTel	60209	Phone Stand for IP Phones IP480, IP480g and IP485g	\$8.00	\$6.00	25%
Mitel/ShoreTel	60210	Phone Stand for IP Phone IP655	\$12.00	\$9.00	25%
Mitel/ShoreTel	10532	Power Adapter for BB424. 100-240 VAC/0.8A/50-60Hz In, 12 VDC/2A Out. 2.2m cord, includes plugs for NA, Europe, UK, Australia. One Power Adapter required when connecting two or more BB424 button boxes to one IP 485g phone. Requires Connect.	\$20.00	\$15.00	25%
Mitel/ShoreTel	60165	Paging Adapter PA-1. With contact closure support.	\$45.00	\$33.75	25%
Mitel/ShoreTel	10151	Harmonica for SG-40/8	\$35.00	\$26.25	25%
Mitel/ShoreTel	10162	Handset for IP5XX/2XX/1XX series IP Phones	\$25.00	\$30.00	0%
Mitel/ShoreTel	10169	Wall Mount Kit for IP Phone IP560 / IP560g / IP565g	\$10.00	\$15.00	0%
Mitel/ShoreTel	10195	Wall Mount Kit for IP Phone IP110 / IP115 / BB24	\$10.00	\$15.00	0%
Mitel/ShoreTel	10211	Wall Mount Kit for IP Phone IP212K / 230 / 230g / 265	\$10.00	\$15.00	0%

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Mitel/ShoreTel	10224	Wall Mount Bracket Kit for dual rack tray. For SG Switch 1U half width. Contains two brackets, hardware and instructions.	\$15.00	\$20.00	0%
Mitel/ShoreTel	10370	Phone Base for IP Phone IP110 / IP115 / BB24	\$7.00	\$5.25	25%
Mitel/ShoreTel	10371	Phone Base for IP Phone IP210 / IP230 / IP230G / IP265	\$7.00	\$5.25	25%
Mitel/ShoreTel	10372	Phone Base for IP Phone IP530 / IP560 / IP560G / IP565G	\$7.00	\$5.25	25%
Mitel/ShoreTel	10373	Handset Cord (9 ft) Spare, All models except IP655	\$5.00	\$3.75	25%
Mitel/ShoreTel	10381	Handset for IP Phone IP655, IP 400 series phones and Dock	\$25.00	\$18.75	25%
Mitel/ShoreTel	10388	Handset Charger for IP930D DECT Phone (spare)	\$25.00	\$18.75	25%
Mitel/ShoreTel	10394	Handset for IP5XX/2XX/1XX series IP Phones (Telstra branded)	\$25.00	\$18.75	25%
Mitel/ShoreTel	10397	Handset Cord (9 ft) Spare, IP 655 only	\$5.00	\$3.75	25%
Mitel/ShoreTel	10400	Rack Mount Ears (10 pairs, 8 screws per pair)	\$100.00	\$75.00	25%
Mitel/ShoreTel	10428	Wall Mount Kit for IP Phone IP655	\$15.00	\$20.00	0%
Mitel/ShoreTel	10445	Handset for IP Phone IP655 (Telstra branded)	\$25.00	\$18.75	25%
Mitel/ShoreTel	10449	Repeater - IP930D DECT Phone – Requires ST 14 or later	\$249.00	\$186.75	25%
Mitel/ShoreTel	10450	IP930D Battery (Spare)	\$10.00	\$7.50	25%
Mitel/ShoreTel	10478	PoE cable for IP930D DECT Repeater	\$15.00	\$11.25	25%
Mitel/ShoreTel	10508	IP Phone IP4xx French language key kit, Qty 50	\$59.00	\$44.25	25%
Mitel/ShoreTel	10509	IP Phone IP4xx Spanish language key kit, Qty 50	\$59.00	\$44.25	25%
Mitel/ShoreTel	10510	IP Phone IP4xx German language key kit, Qty 50	\$59.00	\$44.25	25%
Mitel/ShoreTel	10511	Handset cover with integrated belt clip for IP Phone IP930D	\$20.00	\$15.00	25%
Mitel/ShoreTel	10533	Telephone Wall Plate Mounting for IP400 Series phones. For mounting phone onto an existing 2-stud telephone wall plate (stud center-to-center distance: 3-15/16 inch / 100mm OR 3-5/16 inch / 84mm).	\$15.00	\$11.25	25%
Mitel/ShoreTel	10536	Handset Cord (12 ft) for IP 400 series phones and Dock	\$5.00	\$3.75	25%
Mitel/ShoreTel	60047	Analog Harmonica & Telco 25PR (FF) Cable Kit for SG 30 / SG 50 / SG 90 and SG 220T1A switches	\$65.00	\$48.75	25%
Mitel/ShoreTel	60152	Wall Mount Kit for IP Phone IP480 /480g / 485g	\$15.00	\$25.00	0%
Mitel/ShoreTel	60153	Wall Mount Kit for IP Phone IP420/IP420g	\$15.00	\$25.00	0%
Mitel/ShoreTel	80015	IP212 Silver French-Canadian Overlay Pack, Qty 25	\$35.00	\$26.25	25%
Mitel/ShoreTel	80016	IP212 Black French-Canadian Overlay Pack, Qty 25	\$35.00	\$26.25	25%
Mitel/ShoreTel	80017	IP230/560 Silver French-Canadian Overlay Pack, Qty 25	\$35.00	\$26.25	25%
Mitel/ShoreTel	80018	IP230/560 Black French-Canadian Overlay Pack, Qty 25	\$35.00	\$26.25	25%
Mitel/ShoreTel	80019	IP110 Silver French-Canadian Overlay Pack, Qty 25	\$35.00	\$26.25	25%

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Mitel/ShoreTel	80020	IP110 Black French-Canadian Overlay Pack, Qty 25	\$35.00	\$26.25	25%
Mitel/ShoreTel	80021	IP212 Black German Overlay Pack, Qty 25	\$35.00	\$26.25	25%
Mitel/ShoreTel	80022	IP212 Silver German Overlay Pack, Qty 25	\$35.00	\$26.25	25%
Mitel/ShoreTel	80023	IP110/115 Black German Overlay Pack, Qty 25	\$35.00	\$26.25	25%
Mitel/ShoreTel	80024	IP110/115 Silver German Overlay Pack, Qty 25	\$35.00	\$26.25	25%
Mitel/ShoreTel	80025	IP230 Black German Overlay Pack, Qty 25	\$35.00	\$26.25	25%
Mitel/ShoreTel	80026	IP230 Silver German Overlay Pack, Qty 25	\$35.00	\$26.25	25%
Mitel/ShoreTel	80065	IP560 Silver German Overlay Pack, Qty 25	\$35.00	\$26.25	25%
Mitel/ShoreTel	80066	IP560 Black German Overlay Pack, Qty 25	\$35.00	\$26.25	25%
Mitel/ShoreTel	10546	IP Phone IP420g. Requires Connect ONSITE August 2016 Release or later.	\$219.00	\$164.25	25%
Mitel/ShoreTel	10495	IP Phone IP420 - Requires ST 14 or later	\$189.00	\$141.75	25%
Mitel/ShoreTel	10496	IP Phone IP480 - Requires ST 14 or later	\$299.00	\$224.25	25%
Mitel/ShoreTel	10497	IP Phone IP480g - Requires ST 14 or later	\$369.00	\$276.75	25%
Mitel/ShoreTel	10498	IP Phone IP485g - Requires ST 14 or later	\$429.00	\$321.75	25%
Mitel/ShoreTel	10518	Button Box BB424 for IP 485g phones. Up to four connect via USB: first powered from USB port on phone, additional require separate Power Adapter SKU 10532 (confirm Power Adapter country availability before ordering). Requires Connect.	\$349.00	\$261.75	25%
Mitel/ShoreTel	10429	IP Phone IP655 with anti-glare screen - (Requires ST 11.1 or later)	\$749.00	\$561.75	25%
Mitel/ShoreTel	10401	Satellite microphones for IP Phone IP655, Qty 2	\$195.00	\$146.25	25%
Mitel/ShoreTel	10217	IP Phone IP115 - Black ASIA ONLY	\$98.00	\$73.50	25%
Mitel/ShoreTel	10384	Starter Kit : IP930D DECT Phone - US / Canada / Mexico (Includes Base, Handset & Charger) - Requires ST 14 or later	\$599.00	\$449.25	25%
Mitel/ShoreTel	10385	Starter Kit : IP930D DECT Phone - Europe / Australia / New Zealand / South Africa (Includes Base, Handset & Charger) - Requires ST 14 or later	\$499.00	\$374.25	25%
Mitel/ShoreTel	10386	Base : IP930D DECT Phone (Add-on) - US / Canada - Requires ST 14 or later	\$499.00	\$374.25	25%
Mitel/ShoreTel	10387	Base : IP930D DECT Phone (Add-on) - Europe / Australia / New Zealand / South Africa - Requires ST 14 or later	\$499.00	\$374.25	25%
Mitel/ShoreTel	10389	Handset : IP930D DECT Phone (Add-on) - includes handset charger - Requires ST 14 or later	\$199.00	\$149.25	25%

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Mitel/ShoreTel	10547	IP8430M Multi-Cell DECT Basic Handset. Includes Charging Dock with Power Adapter (UK, Europe plugs), battery and belt clip. Requires IP8660 Multi-Cell DECT Base. Requires SIP Device license and ST 14 or later.	\$152.00	\$114.00	25%
Mitel/ShoreTel	10548	IP8630M Multi-Cell DECT Advanced Handset. Includes Charging Dock with Power Adapter (UK, Europe plugs), battery and belt clip. Requires IP8660 Multi-Cell DECT Base. Requires SIP Device license and ST 14 or later.	\$240.00	\$180.00	25%
Mitel/ShoreTel	10549	IP8830M Multi-Cell DECT Rugged Handset. Includes Charging Dock with Power Adapter (UK, Europe plugs), battery and belt clip. Requires IP8660 Multi-Cell DECT Base. Requires SIP Device license and ST 14 or later.	\$425.00	\$318.75	25%
Mitel/ShoreTel	10544	IP8660M Multi-Cell DECT Base. Europe. Powered via PoE. Requires ST 14 or later.	\$316.00	\$237.00	25%
Mitel/ShoreTel	55218	Promotional upgrade from SIP trunk license (SKU 30043) to Virtual SIP trunk license. Enables 1 SIP trunk on a virtual SIP trunk switch.	\$0.00	\$0.00	25%
Mitel/ShoreTel	60217	Small Business Edition Server (UC Server 75): Intel E3-1275v6 3.80GHz, 2x8GB RAM, 2x1TB EC3.5v5 HD, RAID controller. Ships with Microsoft Windows Server 2016 on USB3.0 16GB Flash Drive	\$4,200.00	\$3,150.00	25%
Mitel/ShoreTel	60228	SBE Server Replacement. Allows existing SBE customers to replace outdated HQ server with UC Server 75 (Intel E3-1275v6 3.80GHz, 2x8GB RAM, 2x1TB EC3.5v5 HD, RAID controller). Ships with Microsoft Windows Server 2016 on USB3.0 16GB Flash Drive	\$3,900.00	\$2,925.00	25%
Mitel/ShoreTel	10564	Connect Small Business Edition Server (UC Server 30): Intel Xeon E3-1225 v5, 8GB RAM, 1TB HD. Ships with Microsoft Windows Server 2016	\$2,200.00	\$1,650.00	25%
Mitel/ShoreTel	60227	SBE Server Replacement. Allows existing SBE customers to replace outdated HQ server with currently shipping server: UC Server 30 (Intel Xeon E3-1225 v5 , 8GB RAM, 1TB HD). Ships with Microsoft Windows Server 2016	\$1,900.00	\$1,425.00	25%

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Mitel/ShoreTel	60223	Connect Small Business Edition 100 HW bundle, analog trunking with UC75 server. Includes ST100A, UC Server 75 and rack-mount tray. Requires Connect SBE SW bundle (SKUs 60193-60196, or 60203). One HW bundle per SBE 100 system only.	\$4,195.00	\$3,146.25	25%
Mitel/ShoreTel	60224	Connect Small Business Edition 100 HW bundle, digital trunking with UC75 server. Includes ST100DA, UC Server 75 and rack-mount tray. Requires Connect SBE SW bundle (SKUs 60193-60196, or 60203). One HW bundle per SBE 100 system only.	\$5,695.00	\$4,271.25	25%
Mitel/ShoreTel	60225	Connect Small Business Edition 100 HW bundle, analog trunking with UC75 server. Includes ST100A, UC Server 75 and rack-mount tray. Requires Connect Authorization license SKU 60197. One HW bundle per SBE 100 system only. Not available in USA or Canada	\$4,195.00	\$3,146.25	25%
Mitel/ShoreTel	60226	Connect Small Business Edition 100 HW bundle, digital trunking with UC75 server. Includes ST100DA, UC Server 75 and rack-mount tray. Requires Connect Authorization license SKU 60197. One HW bundle per SBE 100 system only. Not available in USA or Canada	\$5,195.00	\$3,896.25	25%
Mitel/ShoreTel	60218	Connect Small Business Edition 100 HW bundle, analog trunking with UC30 server. Includes ST100A, UC Server 30 and rack-mount tray. Requires Connect SBE SW bundle (SKUs 60193-60196, or 60203). One HW bundle per SBE 100 system only.	\$2,195.00	\$1,646.25	25%
Mitel/ShoreTel	60219	Connect Small Business Edition 100 HW bundle, digital trunking with UC30 server. Includes ST100DA, UC Server 30 and rack-mount tray. Requires Connect SBE SW bundle (SKUs 60193-60196, or 60203). One HW bundle per SBE 100 system only.	\$3,695.00	\$2,771.25	25%
Mitel/ShoreTel	60220	Connect Small Business Edition 100 HW bundle, analog trunking with UC30 server. Includes ST100A, UC Server 30 and rack-mount tray. Requires Connect Authorization license (SKU 60197). One HW bundle per SBE 100 system only. Not available in USA or Canada.	\$2,195.00	\$1,646.25	25%

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Mitel/ShoreTel	60221	Connect Small Business Edition 100 HW bundle, digital trunking with UC30 server. Includes ST100DA, UC Server 30 and rack-mount tray. Requires Connect Authorization license SKU 60197. One HW bundle per SBE 100 system only. Not available in USA or Canada.	\$3,195.00	\$2,396.25	25%
Mitel/ShoreTel	60222	Connect Small Business Edition 100 HW bundle, digital trunking with UC30 server. Includes SG90BRI, UC Server 30 and rack-mount tray. Requires Connect Authorization license SKU 60197. One HW bundle per SBE 100 system only. Not available in USA or Canada.	\$2,695.00	\$2,021.25	25%
Mitel/ShoreTel	60197	Connect Small Business Edition 100 Authorization license. Activates SBE 100 with 9 Essentials and 1 Advanced license bundles, 10 SIP trunk and 1 Pre-Announce app licenses. One authorization license per SBE 100 system only. Not available in USA or Canada	\$500.00	\$375.00	25%
Mitel/ShoreTel	60193	Connect Small Business Edition 100 SW bundle, 15 users. Includes 11 Essential, 3 Standard, 1 Advanced and 1 Courtesy license bundles, 8 SIP Trunk licenses, 1 Additional Site license. Requires Connect SBE 100 HW bundle. One SW bundle per SBE 100 system only.	\$1,000.00	\$750.00	25%
Mitel/ShoreTel	60194	Connect Small Business Edition 100 SW bundle, 20 users. Includes 14 Essential, 5 Standard, 1 Advanced and 1 Courtesy license bundles, 8 SIP Trunk licenses, 2 Additional Site licenses. Requires Connect SBE 100 HW bundle. One SW bundle per SBE 100 system only.	\$1,500.00	\$1,125.00	25%
Mitel/ShoreTel	60195	Connect Small Business Edition 100 SW bundle, 25 users. Includes 17 Essential, 7 Standard, 1 Advanced and 1 Courtesy license bundles, 24 SIP Trunk licenses, 3 Additional Site license. Requires Connect SBE 100 HW bundle. One SW bundle per SBE 100 system only.	\$2,000.00	\$1,500.00	25%
Mitel/ShoreTel	60196	Connect Small Business Edition 100 SW bundle, 50 users. Includes 39 Essential, 10 Standard, 1 Advanced and 1 Courtesy license bundles, 24 SIP Trunk licenses, 4 Additional Site license. Requires Connect SBE 100 HW bundle. One SW bundle per SBE 100 system only.	\$5,500.00	\$4,125.00	25%

Manufacturer	Mitel (ShoreTel)		Education List Price	REMC Price	Discount Percentage
	Part Number	Description			
Mitel/ShoreTel	60203	Connect Small Business Edition 100 SW bundle, GSA. Includes 1 Courtesy and 1 Advanced license bundle, 8 SIP Trunk licenses, 1 Additional Site license. Requires Connect SBE 100 HW bundle. One SW bundle per SBE 100 system only. GSA contracts only.	\$500.00	\$375.00	25%
Mitel/ShoreTel	60185	Connect Small Business Edition 100 HW bundle, analog trunking without server. Includes ST100A and rack-mount tray. Requires Connect SBE SW bundle (SKUs 60193-60196, or 60203). One HW bundle per SBE 100 system only.	\$995.00	\$746.25	25%
Mitel/ShoreTel	60186	Connect Small Business Edition 100 HW bundle, digital trunking without server. Includes ST100DA and rack-mount tray. Requires Connect SBE SW bundle (SKUs 60193-60196, or 60203). One HW bundle per SBE 100 system only.	\$2,495.00	\$1,871.25	25%
Mitel/ShoreTel	60191	Connect Small Business Edition 100 HW bundle, analog trunking without server. Includes ST100A and rack-mount tray. Requires Connect Authorization license (SKU 60197). One HW bundle per SBE 100 system only. Not available in USA or Canada	\$995.00	\$746.25	25%
Mitel/ShoreTel	60192	Connect Small Business Edition 100 HW bundle, digital trunking without server. Includes ST100DA and rack-mount tray. Requires Connect Authorization license (SKU 60197). One HW bundle per SBE 100 system only. Not available in USA or Canada	\$1,995.00	\$1,496.25	25%
Mitel/ShoreTel	60198	Connect Small Business Edition 100 VIRTUAL bundle, 25 users. Includes 20 Essential, 4 Standard, 1 Advanced and 1 Courtesy license bundles, 26 virtual IP phone, 10 virtual SIP trunk and 3 Additional Site licenses.	\$2,500.00	\$1,875.00	25%
Mitel/ShoreTel	60199	Connect Small Business Edition 100 VIRTUAL bundle, 50 users. Includes 45 Essential, 4 Standard, 1 Advanced and 1 Courtesy license bundles, 51 virtual IP phone, 20 virtual SIP trunk and 4 Additional Site licenses.	\$6,000.00	\$4,500.00	25%
Mitel/ShoreTel	60200	Connect Small Business Edition 100 VIRTUAL bundle, 50 users. Includes 45 Essential, 4 Standard, 1 Advanced, 1 Courtesy license bundles, 51 virtual IP phone, 30 virtual SIP trunk, 4 Additional Site, 10 audio, 10 web collaboration licenses, and virtual SMR.	\$8,000.00	\$6,000.00	25%

Manufacturer	Mitel (ShoreTel)		Education List Price	REMC Price	Discount Percentage
	Part Number	Description			
Mitel/ShoreTel	60157	SBE or SBE 100 Upgrade to Enterprise (available 120 days after SBE software license activation)	\$4,495.00	\$3,371.25	25%
Mitel/ShoreTel	10476	Small Business Edition Upgrade to Small Business Edition 100	\$1,995.00	\$1,496.25	25%
Mitel/ShoreTel	10566	VPN Concentrator License Upgrade to Edge Gateway remote phone license (1 port); requires Connect	\$0.00		
Mitel/ShoreTel	30058	VPN Concentrator Add-on licenses : Qty 5. For Models 4550, 5300LF2, 7301	\$600.00	\$600.00	0%
Mitel/ShoreTel	30059	VPN Concentrator Add-on licenses : Qty 10. For Models 5300LF2, 7301	\$1,000.00	\$1,000.00	0%
Mitel/ShoreTel	80090	Ingate SIParator 21. Includes 5 SIP session licenses and can be expanded up to 400 SIP sessions.	\$1,290.00	\$1,290.00	0%
Mitel/ShoreTel	80151	Ingate SIParator 21 and failover unit. Includes 5 SIP session license pairs for primary and failover units. Can be expanded up to 400 SIP sessions.	\$2,180.00	\$2,180.00	0%
Mitel/ShoreTel	80131	Rack Mount Kit for Ingate SIParator 21	\$35.00	\$35.00	0%
Mitel/ShoreTel	80095	Ingate SIParator additional 5 SIP session licenses	\$230.00	\$230.00	0%
Mitel/ShoreTel	80156	Ingate SIParator additional 5 SIP session failover license pairs for primary and failover units	\$230.00	\$230.00	0%
Mitel/ShoreTel	80154	Ingate SIParator additional 100 SIP session licenses	\$3,400.00	\$3,400.00	0%
Mitel/ShoreTel	80155	Ingate SIParator additional 100 SIP session failover license pairs for primary and failover units	\$3,400.00	\$3,400.00	0%
Mitel/ShoreTel	80162	Additional SIP Trunk Group License for hardware or software appliances with less than 400 SIP session capacity - allows shared SIP Session licenses	\$450.00	\$450.00	0%
Mitel/ShoreTel	80163	Additional SIP Trunk Group License for hardware or software appliances with more than 400 SIP session capacity - allows shared SIP Session licenses	\$1,000.00	\$1,000.00	0%
Mitel/ShoreTel	80145	Ingate SIParator 52. Includes 50 SIP session licenses and can be expanded up to 2,000 SIP sessions.	\$6,035.00	\$6,035.00	0%
Mitel/ShoreTel	80148	Ingate SIParator 52 and failover unit. Includes 50 SIP session license pairs for primary and failover units. Can be expanded up to 2,000 SIP sessions.	\$9,225.00	\$9,225.00	0%
Mitel/ShoreTel	80128	Ingate Software SIParator. Includes 500 SIP session licenses and can be expanded up to 2,000 SIP sessions.	\$17,910.00	\$17,910.00	0%
Mitel/ShoreTel	80127	Ingate Software SIParator. Includes 200 SIP session licenses and can be expanded up to 2,000 SIP sessions.	\$10,300.00	\$10,300.00	0%

Manufacturer	Mitel (ShoreTel)		Education List Price	REMC Price	Discount Percentage
	Part Number	Description			
Mitel/ShoreTel	80126	Ingate Software SIParator. Includes 100 SIP session licenses and can be expanded up to 2,000 SIP sessions.	\$5,700.00	\$5,700.00	0%
Mitel/ShoreTel	80125	Ingate Software SIParator. Includes 50 SIP session licenses and can be expanded up to 2,000 SIP sessions.	\$3,280.00	\$3,280.00	0%
Mitel/ShoreTel	80124	Ingate Software SIParator. Includes 25 SIP session licenses and can be expanded up to 2,000 SIP sessions.	\$1,997.00	\$1,997.00	0%
Mitel/ShoreTel	80123	Ingate Software SIParator. Includes 5 SIP session licenses and can be expanded up to 2,000 SIP sessions.	\$1,100.00	\$1,100.00	0%
Mitel/ShoreTel	80160	Ingate SIParator 21 with Small Office License. Includes 30 SIP session licenses. Maximum capacity limited to 30 SIP sessions. Use SKU 80158 to allow more SIP sessions.	\$975.00	\$975.00	0%
Mitel/ShoreTel	80158	Ingate SIParator 21 Small Office License upgrade. Allows additional capacity beyond 30 to a maximum of 400 SIP sessions. SIP session licenses sold separately.	\$1,265.00	\$1,265.00	0%
Mitel/ShoreTel	80159	Ingate Software SIParator with Small Office License. Includes 30 SIP session licenses. Maximum capacity limited to 30 SIP sessions. Use SKU 80161 to allow more SIP sessions.	\$975.00	\$975.00	0%
Mitel/ShoreTel	80161	Ingate Software SIParator Small Office License upgrade. Allows additional capacity beyond 30 to a maximum of 1000 SIP sessions. SIP session licenses sold separately.	\$1,265.00	\$1,265.00	0%
Mitel/ShoreTel	10523	Voice Switch ST50A, 1U half-width. Max Capacities: 50 IP Phones, 4 Analog Exts, 8 SIP Trunk, 4 LS Trks. Made in USA. Requires Connect; not supported with ST 14 or older. Use Dual Switch Tray (SKU 10223) for rack mounting.	\$2,000.00	\$1,500.00	25%
Mitel/ShoreTel	10524	Voice Switch ST100A, 1U half-width. Max Capacities: 100 IP Phones, 6 Analog Exts, 14 SIP Trunk, 8 LS Trks. Made in USA. Requires Connect; not supported with ST 14 or older. Use Dual Switch Tray (SKU 10223) for rack mounting.	\$3,200.00	\$2,400.00	25%
Mitel/ShoreTel	10525	Voice Switch ST100DA, 1U half-width. Max Capacities: 100 IP Phones, 6 Analog Exts, 38 SIP Trunk, 2 LS Trks, 1 Dig. Trunk (T1 or E1). Made in USA. Requires Connect; not for ST 14 or older. Use Dual Switch Tray (SKU 10223) for rack mounting.	\$6,100.00	\$4,575.00	25%
Mitel/ShoreTel	10526	Voice Switch ST1D, 1U half-width. Max Capacities: 30 SIP Trunk, 1 Dig. Trunk (T1 or E1). Made in USA. Requires Connect; not supported with ST 14 or older. Use Dual Switch Tray (SKU 10223) for rack mounting.	\$3,000.00	\$2,250.00	25%

Manufacturer	Mitel (ShoreTel)		Education List Price	REMC Price	Discount Percentage
	Part Number	Description			
Mitel/ShoreTel	10529	Voice Switch ST2D, 1U half-width. Max Capacities: 60 SIP Trunk, 2 Dig. Trunks (T1 or E1). Made in USA. Requires Connect; not supported with ST 14 or older. Use Dual Switch Tray (SKU 10223) for rack mounting.	\$5,400.00	\$4,050.00	25%
Mitel/ShoreTel	10527	Voice Switch ST200, 1U half-width. Max Capacities: 200 IP Phones. Made in USA. Requires Connect; not supported with ST 14 or older. Use Dual Switch Tray (SKU 10223) for rack mounting.	\$4,500.00	\$3,375.00	25%
Mitel/ShoreTel	10528	Voice Switch ST500, 1U half-width. Max Capacities: 500 IP Phones. Made in USA. Requires Connect; not supported with ST 14 or older. Use Dual Switch Tray (SKU 10223) for rack mounting.	\$10,000.00	\$7,500.00	25%
Mitel/ShoreTel	10531	Voice Switch ST24A, 1U full-width. Max Capacities: 24 Analog Exts. No IP Phone or trunk support. Made in USA. Requires Connect; not supported with ST 14 or older. Ready for rack mounting.	\$3,000.00	\$2,250.00	25%
Mitel/ShoreTel	10530	Voice Switch ST48A, 1U full-width. Max Capacities: 48 Analog Exts. No IP Phone or trunk support. Made in USA. Requires Connect; not supported with ST 14 or older. Ready for rack mounting.	\$5,400.00	\$4,050.00	25%
Mitel/ShoreTel	10550	Voice Switch ST100DA, 1U half-width. Capacities: 100 IP Exts, 6 Analog Exts, 38 SIP Trunk, 2 LS Trks, 1 Dig. Trunk (T1 or E1). USA-made. Requires Connect; not for 14 or older. Use Dual Switch Tray (SKU 10223) for rack mount. Mexico & CALA only.	\$3,600.00	\$2,700.00	25%
Mitel/ShoreTel	10551	Voice Switch ST1D, 1U half-width. Max Capacities: 30 SIP Trunk, 1 Dig. Trunk (T1 or E1). Made in USA. Requires Connect; not supported with ST 14 or older. Use Dual Switch Tray (SKU 10223) for rack mounting. For Mexico and CALA only.	\$500.00	\$375.00	25%
Mitel/ShoreTel	10552	Voice Switch ST2D, 1U half-width. Max Capacities: 60 SIP Trunk, 2 Dig. Trunks (T1 or E1). Made in USA. Requires Connect; not supported with ST 14 or older. Use Dual Switch Tray (SKU 10223) for rack mounting. For Mexico and CALA only.	\$900.00	\$675.00	25%

Manufacturer	Mitel (ShoreTel)		Education List Price	REMC Price	Discount Percentage
	Part Number	Description			
Mitel/ShoreTel	10521	ST Voice Switch Wall Mount Bracket Kit. Includes bracket for a single half-width ST Voice Switch, and mounting hardware. For ST Voice Switches Only. DO NOT USE Rack Mount Dual Switch Tray (SKU 10223) to wallmount ST Voice Switches.	\$55.00	\$41.25	25%
Mitel/ShoreTel	10215	Voice Switch SIP-BRI 8	\$1,495.00	\$1,121.25	25%
Mitel/ShoreTel	10223	Rack Mount Tray Kit for two half-width voice switches. Holds two 1U half-width ST or SG family voice switches. Combine with bracket kit SKU 10224 to wall mount SG family voice switches. Use only wall mount kit SKU 10521 with ST family voice switches.	\$65.00	\$80.00	0%
Mitel/ShoreTel	10228	Voice Switch SG-90BRI - 1U half width - Max Capacities: 90 IP phones, 4 Analog exts, 8 BRI Channels, 0 Universal ports Not all maximum capacities can be reached at the same time. Assembled in USA	\$3,495.00	\$2,621.25	25%
Mitel/ShoreTel	10229	Voice Switch SG-220T1A - 1U half width, Max Capacities: 1 T1, 220 IP phones, 4 Analog exts, 2 LS trunks, 0 Universal ports. Requires one Tray (SKU 10223) for every two units. Made in USA.	\$6,495.00	\$4,871.25	25%
Mitel/ShoreTel	10259	Voice Switch SG-50 - 1U half width, Max Capacities: 50 IP phones, 2 Analog exts, 4 LS trunks, 0 Universal ports. Not all maximum capacities can be reached at the same time. Requires one Tray (SKU 10223) for every two units. Made in USA.	\$1,995.00	\$1,496.25	25%
Mitel/ShoreTel	10260	Voice Switch SG-90 - 1U half width, Max Capacities: 90 IP phones, 4 Analog exts, 8 LS trunks, 0 Universal ports. Requires one Tray (SKU 10223) for every two units. Made in USA.	\$2,995.00	\$2,246.25	25%
Mitel/ShoreTel	10261	Voice Switch SG-220T1 - 1U half width, Max Capacities: 1 T1, 220 IP phones, 0 analog exts, 0 LS trunks, 0 universal ports. Requires one Tray (SKU 10223) for every two units. Made in USA.	\$5,995.00	\$4,496.25	25%
Mitel/ShoreTel	10262	Voice Switch SG-220E1 - 1U half width - Max Capacities: 1 E1, 220 IP phones, 0 Analog exts, 0 LS trunks, 0 Universal ports. Requires one Tray (SKU 10223) for every two units. Made in USA.	\$5,995.00	\$4,496.25	25%

Manufacturer	Mitel (ShoreTel)		Education List Price	REMC Price	Discount Percentage
	Part Number	Description			
Mitel/ShoreTel	10319	Voice Switch SG-30BRI - 1U half width, Max Capacities: 30 IP phones, 2 Analog exts, 1 BRI trunk (2 channels), 0 Universal ports. Not all maximum capacities can be reached at the same time. Assembled in USA.	\$1,595.00	\$1,196.25	25%
Mitel/ShoreTel	10320	Voice Switch SG-30 - 1U half width, Max Capacities: 30 IP phones, 2 Analog exts, 2 LS trunks, 0 Universal ports. Requires one Tray (SKU 10223) for every two units. (Requires ST 8 or later). Made in USA.	\$1,595.00	\$1,196.25	25%
Mitel/ShoreTel	10321	Voice Switch SG-24A - 1U full width, Max Capacities: 24 Analog extensions. No IP Phone or trunk support. (requires ST 8 or later). Made in USA.	\$2,995.00	\$2,246.25	25%
Mitel/ShoreTel	10322	Voice Switch SG-T1k - 1U half width, Max Capacities: 1 T1, 0 IP phones, 0 Analog exts, 0 LS only trunks, 0 Universal ports. Digital trunk support only. Requires one Tray (SKU 10223) for every two units. (Requires ST 8 or later). Made in USA.	\$3,495.00	\$2,621.25	25%
Mitel/ShoreTel	10323	Voice Switch SG-E1k - 1U half width, Max Capacities: 1 E1, 0 IP phones, 0 Analog exts, 0 LS only trunks, 0 Universal ports. Digital trunk support only. Requires one Tray (SKU 10223) for every two units. (Requires ST 8.1 or later). Made in USA.	\$3,495.00	\$2,621.25	25%
Mitel/ShoreTel	10324	Voice Switch SG-50V - 1U half width. Max Capacities: 50 IP phones, 2 Analog exts, 4 LS trunks, 50 mailboxes, 22 hours of storage. Requires one Tray (SKU 10223) for every two units. (Requires ST 8.1 or later). Made in USA.	\$2,495.00	\$1,871.25	25%
Mitel/ShoreTel	10325	Voice Switch SG-90V - 1U half width. Max Capacities: 90 IP phones, 4 Analog exts, 8 LS trunks, 90 mailboxes, 56 hours of storage. Requires one Tray (SKU 10223) for every two units. (Requires ST 8.1 or later). Made in USA.	\$3,695.00	\$2,771.25	25%
Mitel/ShoreTel	10326	Voice Switch SG-90BRIV - 1U half width - Max Capacities: 90 IP phones, 4 Analog exts, 8 BRI Channels, 0 Universal ports. 90 mailboxes, 56 hours of storage. Not all maximum capacities can be reached at the same time. Made in USA.	\$3,995.00	\$2,996.25	25%
Mitel/ShoreTel	10365	Voice Switch SG-220E1 - 1U half width, Max Capacities - 1 E1, 220 IP phones, 0 analog exts, 0 LS trunks, 0 universal ports. Requires one Tray for every two units. For Mexico and CALA Only	\$3,495.00	\$2,621.25	25%

Manufacturer	Mitel (ShoreTel)		Education List Price	REMC Price	Discount Percentage
	Part Number	Description			
Mitel/ShoreTel	10366	Voice Switch SG-E1k (International only) - 1U half width, Max Capacities - 1 E1, 0 IP phones, 0 Analog exts, 0 LS only trunks, 0 Universal ports. Digital trunk support only. Requires one Tray (SKU 10223) for every two units. For Mexico and CALA only	\$995.00	\$746.25	25%
Mitel/ShoreTel	10411	Voice Switch SG-90V (Taiwan) - 1U half width. Max Capacities: 90 IP phones, 4 Analog exts, 8 LS trunks, 90 mailboxes, 56 hours of storage. Requires one Tray (SKU 10223) for every two units. (Requires ST 8.1 or later). For sale in Taiwan only.	\$3,695.00	\$2,771.25	25%
Mitel/ShoreTel	30134	Virtual phone capacity license. 1 license per each phone registered to a virtual phone switch.	\$45.00	\$33.75	25%
Mitel/ShoreTel	30135	Virtual phone capacity license. Quantity 50. Each phone also requires an Extension license.	\$1,750.00	\$1,312.50	25%
Mitel/ShoreTel	30136	Virtual phone capacity license. Quantity 200. Each phone also requires an Extension license.	\$5,000.00	\$3,750.00	25%
Mitel/ShoreTel	30137	Virtual SIP trunk license. Enable 1 SIP trunk on a virtual SIP trunk switch.	\$95.00	\$71.25	25%
Mitel/ShoreTel	30138	Virtual SIP trunk license. Pack of 25. Enables 25 SIP trunks on a virtual SIP trunk switch.	\$2,125.00	\$1,593.75	25%
Mitel/ShoreTel	30139	Virtual SIP trunk license. Pack of 50. Enables 50 SIP trunks on a virtual SIP trunk switch.	\$3,750.00	\$2,812.50	25%
Mitel/ShoreTel	30140	Upgrade from SIP trunk license (SKU 30043) to Virtual SIP trunk license. Enables 1 SIP trunk on a virtual SIP trunk switch	\$45.00	\$33.75	25%
Mitel/ShoreTel	60214	Voice Switch 144 (6x24) Analog (FXS) Port Bundle. Includes 6 x Voice Switch ST24A and 144 Courtesy ONSITE (Extension Only) licenses. Requires Connect.	\$24,000.00	\$18,000.00	25%
Mitel/ShoreTel	60215	Voice Switch 144 (3x48) Analog (FXS) Port Bundle. Includes 3 x Voice Switch ST48A and 144 Courtesy ONSITE (Extension Only) licenses. Requires Connect.	\$22,700.00	\$17,025.00	25%
Mitel/ShoreTel				\$0.00	25%
Mitel/ShoreTel	18082	Emergency Notification Upgrade from 5 or fewer to 6 up to 50 alertees. Provides up to 50 screen pops and up to 50 telephone outcalls for a total of 100 alertees.	\$3,300.00	\$2,475.00	25%

Manufacturer	Mitel (ShoreTel)		Education List Price	REMC Price	Discount Percentage
	Part Number	Description			
Mitel/ShoreTel	18008	Emergency Notification for 5 or fewer alertees. Up to 5 screen pops and 5 telephone outcalls for a total of 10 alertees.	\$2,200.00	\$1,650.00	25%
Mitel/ShoreTel	18009	Emergency Notification for 6 or more alertees. From 6 to 50 screen pops and 6 to 50 telephone outcalls for a total of 100 alertees.	\$5,500.00	\$4,125.00	25%
Mitel/ShoreTel	18011	EasyPop Universal CRM Connector (Licensed per desktop seat)	\$200.00	\$150.00	25%
Mitel/ShoreTel	18012	Application Dialer. Allows highlight and click-to-call from any Microsoft V	\$72.00	\$54.00	25%
Mitel/ShoreTel	18027	Cost Recovery Integration Base Server with built-in integrations to Equip	\$4,000.00	\$3,000.00	25%
Mitel/ShoreTel	18028	Cost Recovery Integration Desktop Client. Combine with base server fo	\$40.00	\$30.00	25%
Mitel/ShoreTel	18036	System Directory Synchronization. Synchronizes System Directory infor	\$2,420.00	\$1,815.00	25%
Mitel/ShoreTel	18041	ACT! Integration. Desktop integration to Sage ACT!. Licensed on a per	\$200.00	\$150.00	25%
Mitel/ShoreTel	18047	Hospitality Connector. Allows external systems to initiate User Name, U	\$4,500.00	\$3,375.00	25%
Mitel/ShoreTel	18049	Base Bundle of 25 Web Dialer application licenses. Provides "click to di	\$500.00	\$375.00	25%
Mitel/ShoreTel	18050	Base Bundle of 50 Web Dialer application licenses. Provides "click to di	\$800.00	\$600.00	25%
Mitel/ShoreTel	18051	Add On Bundle of 5 Web Dialer licenses. Provides "click to dial" functio	\$70.00	\$52.50	25%
Mitel/ShoreTel	18052	Base Bundle of 5000 Web Dialer application licenses. Provides "click to	\$30,000.00	\$22,500.00	25%
Mitel/ShoreTel	18053	Base Bundle of 25 Application Dialer licenses. Provides "click to dial" fu	\$500.00	\$375.00	25%
Mitel/ShoreTel	18054	Base Bundle of 50 Application Dialer licenses. Provides "click to dial" fu	\$800.00	\$600.00	25%
Mitel/ShoreTel	18055	Add On Bundle of 5 Application Dialer licenses. Provides "click to dial" f	\$70.00	\$52.50	25%
Mitel/ShoreTel	18056	Base Bundle of 5000 Application Dialer licenses. Provides "click to dial"	\$30,000.00	\$22,500.00	25%
Mitel/ShoreTel	18057	Base Bundle of 25 Web Dialer plus 25 Application Dialer licenses. Prov	\$600.00	\$450.00	25%
Mitel/ShoreTel	18058	Base Bundle of 50 Web Dialer plus 50 Application Dialer licenses. Prov	\$1,000.00	\$750.00	25%
Mitel/ShoreTel	18059	Add On Bundle of 5 Web Dialer plus 5 Application Dialer licenses. Prov	\$90.00	\$67.50	25%
Mitel/ShoreTel	18060	Base Bundle of 5000 Web Dialer plus 5000 Application Dialer licenses.	\$37,500.00	\$28,125.00	25%
Mitel/ShoreTel	18062	Bundle of Advanced Applications for Staff Emergency Notification & Cla	\$5,000.00	\$3,750.00	25%
Mitel/ShoreTel	18063	Bundle of Advanced Applications for Staff Emergency Notification, Clas	\$10,000.00	\$7,500.00	25%
Mitel/ShoreTel	18065	Enhanced Reporting Bundle. Includes three Enhanced historical reports	\$5,000.00	\$3,750.00	25%
Mitel/ShoreTel	18066	Enhanced Workgroup Reporting - Standard. Bundle includes four Enha	\$7,000.00	\$5,250.00	25%
Mitel/ShoreTel	18067	Enhanced Workgroup Reporting - Premium. Bundle includes 7 Enhance	\$10,000.00	\$7,500.00	25%
Mitel/ShoreTel	41002	Salesforce Call Center Adapter Software. Cloud Softphone based on Sa	\$200.00	\$150.00	25%
Mitel/ShoreTel	41004	Netsuite CRM integration. Configurable screen pops and click to call.	\$200.00	\$150.00	25%
Mitel/ShoreTel	41005	Microsoft Dynamics CRM integration. Includes Web Dialer to support cl	\$200.00	\$150.00	25%
Mitel/ShoreTel	93111	Web Dialer for IE, Chrome, and Firefox. Includes both Web Dialer for IE	\$72.00	\$54.00	25%
Mitel/ShoreTel	30145	Connect ONSITE Courtesy license. Includes Extension Only with no Connect client capability.	\$99.00	\$74.25	25%

Manufacturer	Mitel (ShoreTel)		Education List Price	REMC Price	Discount Percentage
	Part Number	Description			
Mitel/ShoreTel	30146	Connect ONSITE Telephony license. Includes Ext+Mbx with no Connect client capability.	\$159.00	\$119.25	25%
Mitel/ShoreTel	30147	Connect ONSITE Essentials license bundle. Includes Ext+Mbx, Connect desktop and mobile client, Connect Telephony for Microsoft and Connect for Chrome. Also includes Web and App dialer.	\$199.00	\$149.25	25%
Mitel/ShoreTel	30148	Connect ONSITE Standard license bundle. Includes Ext+Mbx, Connect desktop and mobile client, Connect Telephony for Microsoft and Connect for Chrome. Also includes Web and App dialer, Remote Phone and CRM client integration.	\$299.00	\$224.25	25%
Mitel/ShoreTel	30149	Connect ONSITE Advanced license bundle. Includes Ext+Mbx, Connect desktop and mobile client, Connect Telephony for Microsoft and Connect for Chrome. Also includes Web and App dialer, Remote Phone and CRM client integration and Operator.	\$499.00	\$374.25	25%
Mitel/ShoreTel	30150	Connect ONSITE Telephony to Essentials upgrade license bundle	\$40.00	\$30.00	25%
Mitel/ShoreTel	30151	Connect ONSITE Telephony to Standard upgrade license bundle	\$140.00	\$105.00	25%
Mitel/ShoreTel	30152	Connect ONSITE Telephony to Advanced upgrade license bundle	\$340.00	\$255.00	25%
Mitel/ShoreTel	30153	Connect ONSITE Essentials to Standard upgrade license bundle	\$100.00	\$75.00	25%
Mitel/ShoreTel	30154	Connect ONSITE Essentials to Advanced upgrade license bundle	\$300.00	\$225.00	25%
Mitel/ShoreTel	30155	Connect ONSITE Standard to Advanced upgrade license bundle	\$200.00	\$150.00	25%
Mitel/ShoreTel	30091	10 Concurrent Audio Conferencing Ports. Requires ST 12 or later.	\$1,750.00	\$1,312.50	25%
Mitel/ShoreTel	30093	10 Concurrent Web Conferencing Ports. Requires ST 12 or later.	\$1,750.00	\$1,312.50	25%
Mitel/ShoreTel	30113	Web Conferencing License Upgrade, Converged to Conferencing (10 Conferencing ports; requires ST 12 or later)	\$0.00	\$0.00	25%
Mitel/ShoreTel	30114	Audio Conferencing License Upgrade, Converged to Conferencing (10 Conferencing ports; requires ST 12 or later)	\$0.00	\$0.00	25%
Mitel/ShoreTel	60125	SA-100 appliance required to host Conferencing and Instant Messaging. Requires ST 12 or later.	\$2,495.00	\$1,871.25	25%
Mitel/ShoreTel	60127	SA-100 appliance (non-TPM, China) required to host Conferencing and Instant Messaging. Requires ST 12 or later.	\$2,495.00	\$1,871.25	25%
Mitel/ShoreTel	60139	Hardware upgrade, Converged Conferencing to Service Appliance (one per SA-100; requires ST 12 or later)	\$1,995.00	\$1,496.25	25%
Mitel/ShoreTel	60145	SA-400 appliance required to host Conferencing and Instant Messaging. Requires ST 12.3 or 13.1 or later.	\$12,995.00	\$9,746.25	25%
Mitel/ShoreTel	60146	Hardware upgrade, Converged Conferencing to Service Appliance 400 (one per SA-400; requires ST 12.3 or 13.1 or later.)	\$8,655.00	\$6,491.25	25%

Manufacturer	Mitel (ShoreTel)		Education List Price	REMC Price	Discount Percentage
	Part Number	Description			
Mitel/ShoreTel	60168	Software upgrade, Converged Conferencing to Virtual Service Appliance (one per Virtual SA; requires ST 14.2 or later)	\$0.00	\$0.00	25%
Mitel/ShoreTel				\$0.00	25%
Mitel/ShoreTel	18003	Workgroup Monitor for realtime performance monitoring. Includes graphical views, audible alerts, and large format wallboard displays. See also WG Reporting Bundled SKUs 18066 & 18067.	\$3,713.00	\$2,784.75	25%
Mitel/ShoreTel	18004	Workgroup Exceptional/Abandoned Call Report. Detailed information about calls not answered by an agent. See also WG Reporting Bundled SKUs 18066 & 18067.	\$1,485.00	\$1,113.75	25%
Mitel/ShoreTel	18005	Workgroup Target Service Level Agreement Report. Shows how well each workgroup is meeting pre-defined service levels. See also WG Reporting Bundled SKUs 18066 & 18067.	\$1,485.00	\$1,113.75	25%
Mitel/ShoreTel	18006	Workgroup Agent Daily Login/Logout Report. Presents login/logout times and durations for each workgroup agent. See also WG Reporting Bundled SKUs 18066 & 18067.	\$1,485.00	\$1,113.75	25%
Mitel/ShoreTel	18016	Outbound Campaign IVR Base Package of 5 simultaneous calls. Create automated calling campaigns for Simple Notifications and Scripted Interactions with transfer to agents.	\$5,495.00	\$4,121.25	25%
Mitel/ShoreTel	18017	Outbound Campaign IVR Add On Bundle of 5 simultaneous calls. Combine with Base Package incrementally for increased simultaneous call volume	\$1,095.00	\$821.25	25%
Mitel/ShoreTel	18018	Contact Center Agent Dashboard Base Package for 5 concurrent users. Web-based agent dashboard providing real-time agent & queue statistics. Except for very small scale deployments, must be run on separate server from CC server.	\$1,250.00	\$937.50	25%
Mitel/ShoreTel	18019	Contact Center Agent Dashboard Add On for 1 concurrent user. Combine with Base Package incrementally for increased concurrent user capacity.	\$150.00	\$112.50	25%
Mitel/ShoreTel	18020	Contact Center Interaction Viewer Base Package for 1 concurrent user. Web based viewer for end to end call interaction details with links to call recordings & CDRs. Includes required CCIR Transform Service. Runs on separate server from ECC.	\$2,750.00	\$2,062.50	25%
Mitel/ShoreTel	18021	Contact Center Interaction Viewer Add On for 1 concurrent user. Combine with Base Package incrementally for increased concurrent user capacity.	\$400.00	\$300.00	25%
Mitel/ShoreTel	18022	CCIR Transform Service (No CC Interaction Viewer Web Application). Re-factors CCIR data into a database that is call oriented. Included in the CCIV Base license. Requires separate server from CC server.	\$1,950.00	\$1,462.50	25%
Mitel/ShoreTel	18023	Contact Center Real-time Monitoring Bundle (includes 1 CC Interaction Viewer, 1 CCIR Transform Service & 5 CC Agent Dashboard). Must be installed on separate server from CC server.	\$3,000.00	\$2,250.00	25%

Manufacturer	Mitel (ShoreTel)		Education List Price	REMC Price	Discount Percentage
	Part Number	Description			
Mitel/ShoreTel	18044	Workgroup Agent Ring Time Report. Enhanced CDR based report that presents Workgroup calls offered to agents, showing for each the time it occurred & the duration of ringing at the agent extension. See also WG Reporting Bundled SKUs 18066 & 18067.	\$1,485.00	\$1,113.75	25%
Mitel/ShoreTel	18046	Contact Center Agent Alert. Notifies an agent via visual desktop alert when he is in a state where he cannot receive ACD calls.	\$25.00	\$18.75	25%
Mitel/ShoreTel	18080	Contact Center Wrap Application ("Wrap App"). Licensed per Contact Center Server.	\$1,500.00	\$1,125.00	25%
Mitel/ShoreTel	30156	Connect Contact Center Base 10 package. Includes server-based software plus 10 Agent licenses (inbound voice/callbacks), 30 IVR port licenses, 1 Supervisor license and 2 each Group and Agent Feed licenses. Only one Base 10 package needed per server.	\$8,504.00	\$6,378.00	25%
Mitel/ShoreTel	30133	ECC 9 Base 10 package. Includes server-based software plus 10 Agent licenses (inbound voice/callbacks), 30 IVR port licenses, 1 Supervisor license and 2 each Group and Agent Feed licenses. Only one Base 10 package needed per server.	\$8,504.00	\$6,378.00	25%
Mitel/ShoreTel	30129	ECC 6 and earlier upgrade license. Converts ECC 6 and earlier dongle licenses to Connect Contact Center or ECC 7-9 software keys. Dongle must be returned in 30 days.	\$0.00	\$0.00	25%
Mitel/ShoreTel	30128	Contact Center Redundant Server license for the warm standby server. Can be used with Connect Contact Center or ECC 7-9. Will be configured with the same licenses as the primary server. Includes a TAPI license.	\$6,500.00	\$4,875.00	25%
Mitel/ShoreTel	30126	Contact Center IVR license for one concurrent IVR port. Can be used with Connect Contact Center or ECC 7-9. These are incremental licenses over the Base 10 package.	\$200.00	\$150.00	25%
Mitel/ShoreTel	30109	Contact Center Group Activity Event Feed license. Can be used with Connect Contact Center or ECC 7-9. One license to activate one group activity event feed. Two event feed licenses are included in the Base 10 package.	\$350.00	\$262.50	25%
Mitel/ShoreTel	30108	Contact Center Agent Activity Event Feed license. Can be used with Connect Contact Center or ECC 7-9. One license to activate one agent activity event feed. Two event feed licenses are included in the Base 10 package.	\$350.00	\$262.50	25%

Manufacturer	Mitel (ShoreTel)		Education List Price	REMC Price	Discount Percentage
	Part Number	Description			
Mitel/ShoreTel	30104	Connect Contact Center Lab System. Limit one per customer, Non-production only. Includes server-based software plus 5 each Inbound, Outbound, Web, Email licenses, 1 Supervisor and 1 each Agent and Group Event Feed licenses. Licenses cannot be added.	\$4,000.00	\$3,000.00	25%
Mitel/ShoreTel	30090	Workgroup to Contact Center Base System Upgrade. Can be used with Connect Contact Center or ECC 7-9. Required only for upgrading from Workgroup to new CC system. Includes 1 each Inbound agent, IVR port, Agent Feed and Group Feed licenses.	\$600.00	\$450.00	25%
Mitel/ShoreTel	30056	Contact Center TAPI App Server license. Can be used with Connect Contact Center or ECC 7-9. Allows use of TAPI apps installed on distributed Contact Center servers. One license required for each additional (not the primary) server.	\$495.00	\$371.25	25%
Mitel/ShoreTel	30122	Contact Center Inbound Voice license bundle. Can be used with Connect Contact Center or ECC 7-9. Add-on one agent and one IVR port (concurrent) license. These are incremental licenses over the Base 10 bundle.	\$825.00	\$618.75	25%
Mitel/ShoreTel	30123	Contact Center Outbound Campaign license. Can be used with Connect Contact Center or ECC 7-9. One concurrent license add-on to Inbound Voice. One consumed every time an agent logs into a group with dial list feature enabled.	\$400.00	\$300.00	25%
Mitel/ShoreTel	30124	Contact Center Email license. Can be used with Connect Contact Center or ECC 7-9. One concurrent license add-on to Inbound Voice for handling emails. One consumed every time an agent logs into a group that has email feature enabled.	\$400.00	\$300.00	25%
Mitel/ShoreTel	30125	Contact Center Web license. Can be used with Connect Contact Center or ECC 7-9. One concurrent license add-on to Inbound Voice for handling web chat. One consumed every time an agent logs into a group that has chat feature enabled.	\$400.00	\$300.00	25%
Mitel/ShoreTel	30127	Contact Center Supervisor license. Can be used with Connect Contact Center or ECC 7-9. One concurrent license includes capability to access Agent Manager, Director, Reports, GCCS and Wallboard Editor.	\$825.00	\$618.75	25%

Manufacturer	Mitel (ShoreTel)		Education List Price	REMC Price	Discount Percentage
	Part Number	Description			
Mitel/ShoreTel	30088	Workgroup Agent to Contact Center Agent upgrade license. Can be used with Connect Contact Center or ECC 7-9. Upgrades a Workgroup agent to an CC agent with inbound voice capability and one IVR port.	\$600.00	\$450.00	25%
Mitel/ShoreTel	30089	Workgroup Supervisor to CC Supervisor upgrade license. Can be used with Connect Contact Center or ECC 7-9. Access real time, historical reports, and wallboards.	\$600.00	\$450.00	25%
Mitel/ShoreTel					
Mitel/ShoreTel	varies	All other Mitel/ShoreTel CONNECT ON PREMISE hardware	varies	varies	10%
Mitel/ShoreTel	varies	All CONNECT ON PREMISE support options	varies	varies	10%